

SMOOTH SEAS FOR WORLD'S LARGEST WATER SPORT BOAT MANUFACTURER

"We needed to know that our assets would be safe, and Pelco products have delivered that peace of mind."

- Randy Woods, Production and Plant Manager

MISSION

When Malibu Boats in Merced, California, needed to secure the hundreds of thousands of dollars worth of boats awaiting shipment, it turned to Pelco. The 86,000 square foot facility produces an average of ten boats per day and regularly has 30 to 40 boats awaiting shipment. With an average MSRP on a Malibu boat at \$45,000, a top-quality video security solution was a vital investment.

SOLUTION

Malibu Boats worked with Protech, the installing dealer, to outfit its California plant with a Pelco security system, designed to protect both the newly manufactured boats stored outside, as well as the shipping and receiving facilities inside. Outdated cameras and a VCR system were replaced with two Pelco DX8000 digital video recorders, six Spectra III Positioning Dome Systems, and three Pelco 5100 Wide Dynamic Range cameras.

RESULT

The advanced technology now delivers quality video coverage of the three buildings, each of the plant's entry points, and most importantly, the boats themselves. According to plant manager Randy Woods, the Pelco video system is a great preventative measure that makes people think twice before entering their property illegally. Woods says, "We have come to rely on Pelco to help protect our property and our business."

