

Pelco-Certified Field Training

MULTIPRODUCT TECHNICAL TRAINING AND EDUCATION

Product Features

- Camera Solutions
- Video Security Essentials
- Video Over IP Network
- Pelco DVR Solutions Overview
- DX8100 Technical Training
- DX4000 Technical Training
- CM9700 Installation
- Endura® End User
- Digital Sentry® Operation
- Customized Classes

The security industry is requiring higher levels of complexity in video security systems, placing a more demanding burden on the system integrator. To help system integrators recognize income for this complex work, Pelco offers many services, including **multiproduct field training**, which may be resold to the end customer. All services are sold at dealer pricing and are discountable based on the system integrator's discount pricing.

Camera Solutions

A **2-day course** that discusses the key features of Pelco's Spectra®, Esprit®, and IP camera products. This course also covers how to select Pelco camera and lens combinations based on issues such as lighting considerations and resolution requirements. The course provides information about Pelco's special application cameras and includes hands-on labs that walk students through installation, configuration, and troubleshooting of working camera systems.

Video Security Essentials

This comprehensive, **2-day course** focuses on the design, application, and installation of a complete video security system. (The course covers general product categories versus Pelco-specific products.) How to select the right combinations of cameras and lenses for new installations, and the process of updating old installations are explored. The course is designed to educate dealers and installers about the proper installation procedures and design characteristics required to meet today's challenging security applications.

Video Over IP Network

Participants of this **1-day course** are provided information on the basics of networking. Coursework includes a brief overview of the OSI model, the functions of Layer 1, 2, and 3 devices in video security networks, issues related to managing different demands of video versus data traffic, and supporting video traffic over a network.



Pelco DVR Solutions Overview

This **2-day course** provides participants with a basic working knowledge of Pelco's entire line of digital video recorders (DVRs). Key features and selling points of each DVR are discussed, as well as entry-level digital theory and the terminology associated with them. Compression, measuring storage capacity, and critical maintenance issues related to hard drives are covered. Students also take part in hands-on assignments in which they will connect and program a variety of DVRs. Participants should have PC and Windows® experience and a basic video security background.

DX8100 Technical Training

A **2-day course** that provides participants with in-depth technical and product knowledge of the DX8100 line. Key features are discussed, and hands-on labs walk students through installation, configuration, programming, remote client features, testing and troubleshooting of working systems. Participants should have PC and Windows experience and a basic video security background. Knowledge of networking DVRs and basic network troubleshooting are highly recommended.

DX4000 Technical Training

A **2-day course** that provides participants with in-depth technical and product knowledge of the DX4000 Series (DX4000, DX4500, and DX4600). Key features of each model are discussed, and hands-on labs walk students through installation, configuration, programming, remote client features, testing and troubleshooting. Participants should have PC and Windows experience and a basic video security background.



GENERAL INFORMATION

CM9700 Operation

This **1-day course** covers the components, configuration, and operation of CM9700 systems, including operator/keyboard management, PTZ control, and alarms.

Endura System Administrator

Designed for end users involved in the implementation, support, or day-to-day operation of the Endura® system, this **1-day course** is best taught on-site with participants learning on their installed systems. The course is lab-intensive and covers basic camera setup, retrieval, export, archiving of video, setting up user accounts, and more.

Digital Sentry Operation

This **2-day course** discusses Digital Sentry® physical architecture, hardware, and software services, explaining the differences between the stand-alone DS XPress and distributed DS Enterprise systems. Students are trained on the Digital Sentry client interface, administration, and configuration. Key product information is presented in both lecture format and through the use of self-directed, student labs. Basic computer skills are needed as lab activities require students to be comfortable using a keyboard, mouse, and so forth. Prior exposure to the video security industry, vocabulary, concepts, and applications is beneficial.

System-Specific Customized Classes

Students learn about the specific Pelco equipment installed in their system during this **1- to 3-day course**. Operation and programming principles are discussed and demonstrated.

PRICING

- All services are charged at a daily rate, with a one-day minimum.
- All prices are dealer discountable.
- Travel and expenses are charged separately based on actual costs, \$75 maximum per diem, and hotel stays at the going rate for the location for standard (3-star) hotels.

SCHEDULING

- Trips are based on schedules mutually agreed upon by Pelco and the system integrator. Advance notice is encouraged for best scheduling and lowest travel costs.
- Cancellations are subject to a 15% fee.
- Standard working hours, 8:00 A.M. to 5:00 P.M.

WORK TO BE PERFORMED

- Training is to be performed as outlined in this document.
- Further training and support of the system is the responsibility of the system integrator additional service is purchased.

SYSTEM INTEGRATOR RESPONSIBILITY

- Verifying that all aspects of the system are working correctly.
- Scheduling of students.
- Arrangements for access to the security system or a classroom for the clean and safe setup of training equipment.
- All environmental conditions including air conditioning, cleanliness, and safety.
- Arrange to have a trained (or certified when appropriate) technician on-site to assist the Pelco field training provider.

ORDERING INFORMATION

Use the following ordering codes to specify the desired Pelco Global Training Institute (PGTI) field training (FT) package.

FTPGTI-CS	Camera Solutions
FTPGTI-VSE	Video Security Essentials
FTPGTI-VON	Video Over IP
FTPGTI-DSO	DVR Solutions Overview
FTPGTI-DX81TT	DX8100 Technical Training
FTPGTI-DX4TT	DX4000 Technical Training
FTPGTI-CM970P	CM9700 Programming
FTPGTI-ESA	Endura Administration
FTPGTI-DSOP	Digital Sentry Operation
FTPGTI-CUST	Custom Classes (first day only)
FTPGTI-ADD	Additional Day Class (each additional day)

Pelco, Inc. Worldwide Headquarters:

3500 Pelco Way, Clovis, California 93612-5699 USA

USA & Canada Tel: (800) 289-9100 • FAX: (800) 289-9150

International Tel: +1 (559) 292-1981 • FAX: +1 (559) 348-1120

www.pelco.com

Pelco, the Pelco logo, Digital Sentry, Endura, Esprit, and Spectra are registered trademarks of Pelco, Inc. All product names and services identified throughout this document are trademarks or registered trademarks of their respective companies. The absence of a trademark or registered trademark from this document does not constitute a waiver of intellectual property rights. Product specifications and availability subject to change without notice.
©Copyright 2009, Pelco, Inc. All rights reserved.