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## OPEN STANDARDS CREATE NEW POSSIBILITIES

### Pelco DX8100 & MobileCamViewer Prevent Internal Theft

The reliability, versatility and robust capabilities of the Pelco DX8100 DVR made it the recording solution of choice for Billy Panos, when he opened his restaurant in 2005. But, years later, Pelco's commitment to open standards and third-party integration has enabled him to further realize the possibilities of his DX8100 and entire video security system.

Since opening his San Francisco Bay-Area restaurant, Boulevard Café, Panos has faced many of the same security challenges as other small business owners, including internal theft. To combat this problem and to protect the wellbeing of his business, Panos had a DX8100 DVR installed to support the 22 Pelco and third-party cameras located throughout the restaurant's interior and exterior.

"With the amount of employees I have, it was imperative to have video security to deter theft of food, liquor and money," Panos said. "And Pelco and the DX8100 were highly recommended by my installer."

### The Integrated Solution

Fast-forward to 2009, and third-party integration enabled Panos to monitor and control his video security system in a way that was once inconceivable. Using the MobileCamViewer application from mobiDEOS, Inc. with his DX8100, Panos can monitor and PTZ control his cameras from virtually anywhere using his iPhone. "It makes me feel more secure because I'm able to oversee my business without physically being there," Panos said.

"Surveillance systems and the mobile apps that work with them are worth their weight

in gold," Panos said. "Once I started using them, I wondered how I got by without it. It is technology at its finest."

From the camera footage relayed to his mobile phone on MobileCamViewer, Panos was able to see that drinks were being given away free from the bar, and put an end to the situation. "Bartenders are now no longer giving away drinks for free which has probably saved the company hundreds or even thousands of dollars," he said.

As Pelco continues its commitment to open standards, experiences like Panos' will undoubtedly multiply. With more than 250 companies enrolled in its Partner First Technology Development Program, Pelco is actively engaged in making more integrated solutions possible. Learn more about the Partner First Program by visiting [www.pelco.com](http://www.pelco.com).



### About mobiDEOS

mobiDEOS' flagship product, MobileCamViewer, offers enterprise-class video surveillance and remote monitoring on more than 750 mobile devices including the iPhone, iPad, Android, Blackberry, Windows Mobile, Palm and J2ME. Video can be viewed using the application without making any modifications to network settings, such as port opening or forwarding. MobileCamViewer has been featured in industry publications including STORES, Mobile Enterprise, SDM, Security Dealer & Integrator and Security Products. It earned the honor of New Product of the Year from Security Products Magazine in 2009, and was a finalist in the Verizon's "Asply Your Ideas" Contest. For additional product or company information, visit [www.mobideos.com](http://www.mobideos.com).